

SELLING TIPS

- **Strategize**

Work with your troop to talk about ways to sell and reach more customers.

- **Familiarize**

Use your order card to familiarize yourself with the products.

- **Important Dates**

Discuss the important dates of the Fall Product Program. Write the dates in the box on your order card.

- **List it Out**

Make a list of people you think might like to purchase products from you.

- **Practice**

Practice your sales pitch with family, or troop members before beginning to sell.

- **Care to Share**

Encourage customers to purchase additional products as gifts, or to support your Care to Share project.

- **Thank You**

Always be courteous, smile and say, "Thank You," even when someone decides not to buy.

SAFETY TIPS

Girl Scouts

- **Show you're a Girl Scout**

Wear the Girl Scout membership pin, vest, sash or other Girl Scout clothing to identify yourself as a Girl Scout.

- **Buddy up**

Always use the buddy system. It's not just safe, it's more fun!

- **Plan ahead**

Be prepared for emergencies, and always have a plan for safeguarding money.

- **Protect Privacy**

Girl Scouts' last names, home addresses, and email addresses should never be given to customers. Protect customers' privacy by not sharing their information, except when necessary.

In Person

- **Partner with adults**

Adults must accompany Girl Scout Daisies, Brownies and Juniors. Girl Scouts in grades 6-12 must be supervised by an adult and must never sell or deliver products alone.

- **Sell in the daytime.**

Sell during daylight hours, unless accompanied by an adult.

- **Do not enter any homes or vehicles.**

Never enter someone's home or vehicle.

- **Be streetwise.**

Become familiar with the areas and neighborhoods where you'll be selling and delivering fall products. Avoid alleys.

- **Be safe on the road.**

Always follow safe pedestrian practices when crossing at intersections or walking along roadways. Be aware of traffic when unloading products and passengers from vehicles.

Digital/Online

- **Be safe online**

Girl Scouts must have their caregiver's permission to participate in all online activities

- **Read and agree**

Read and agree to the GSUSA Internet Safety Pledge.

- **Market to friends and family.**

Girl Scouts can share their fall program links with friends and family only. Do not share the Girl Scouts' link on public-facing sites.

Follow these and the applicable Girl Scout Safety Activity Checkpoints and Council Guidelines and don't forget to HAVE FUN!