

2024 Treasurer's Report

To be presented at the 2025 Annual
Meeting by Theresa Batliner

Assets

Assets	2024	2023
Cash	\$460,737	\$365,693
Accounts receivable	\$6,710	\$383
Promises to give, net	\$102,965	\$245,664
Grants receivable	\$143,694	\$236,249
Prepaid expenses	\$75,891	\$52,550
Inventories	\$160,934	\$134,612
Investments	\$9,140,721	\$8,375,301
Beneficial interests in perpetual trusts	\$2,624,873	\$2,437,279
Land, buildings and equipment, net	\$7,855,848	\$7,905,334
Right of use asset - finance leases, net	\$ 37,064	\$47,654
Right of use asset - operating leases, net	—	\$2,875
Total Assets	\$20,609,437	\$19,803,594



Liabilities and Net Assets

Liabilities	2024	2023
Accounts payable and accrued expenses	\$141,055	\$199,509
Accrued vacation	\$222,843	\$200,153
Custodial funds	\$39,948	\$39,526
Deferred revenue	\$96,492	\$102,958
Security deposit	\$14,523	\$16,203
Notes payable	\$2,795,945	\$2,795,945
Lease liabilities - finance leases	\$38,395	\$48,270
Lease liabilities - operating leases	\$ —	\$2,875
Total Liabilities	\$3,349,201	\$3,405,439

Total Liabilities and Net Assets:

2024: \$20,609,437

2023: \$19,803,594

Net Assets	2024	2023
<i>Without donor restrictions</i>		
Undesignated	\$4,736,751	\$4,610,365
Board designated	\$524,823	\$490,714
Land, buildings and equipment, net of mortgage	\$5,059,903	\$5,109,389
Total Net Assets without Donor Restrictions	\$10,321,477	\$10,210,468

Net Assets	2024	2023
<i>With donor restrictions</i>		
Restricted by purpose or time	\$3,106,777	\$2,548,548
Restricted in perpetuity	\$3,831,982	\$3,639,139
Total Net Assets with Donor Restrictions	\$6,938,759	\$6,187,687
Total Net Assets	\$17,260,236	\$16,398,155



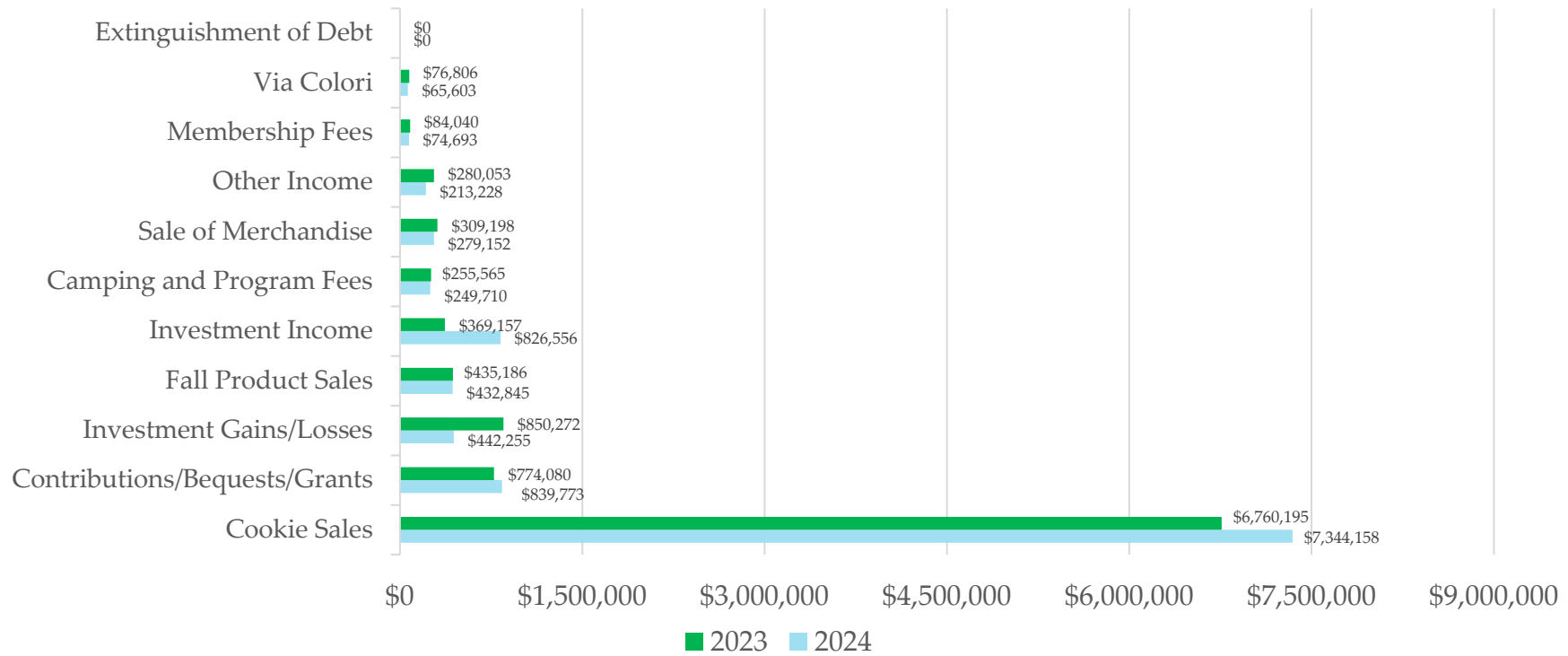
Analysis of Total Revenue

2024	Amount	Percent
Contributions/Bequests/ Grants	\$839,773	7.8%
Via Colori	\$65,603	0.6%
Cookie Sales	\$7,344,158	68.2%
Fall Product Sales	\$432,845	4.0%
Camping and Program Fees	\$249,710	2.3%
Membership Fees	\$74,693	0.7%
Sales of Merchandise	\$279,152	2.6%
Investment Income	\$826,556	7.7%
Investment Gains and Losses	\$442,255	4.1%
Extinguishment of Debt	—	0%
Other Income	\$213,228	2.0%
Total	\$10,767,973	100%
Per Audited FS	\$7,676,179	
Add direct costs of revenue	\$3,091,794	
	\$10,767,973	

2023	Amount	Percent
Contributions/Bequests/ Grants	\$774,080	7.6%
Via Colori	\$76,806	0.8%
Cookie Sales	\$6,760,195	66.3%
Fall Product Sales	\$435,186	4.3%
Camping and Program Fees	\$255,565	2.5%
Membership Fees	\$84,040	0.8%
Sales of Merchandise	\$309,198	3%
Investment Income	\$369,157	3.6%
Investment Gains and Losses	\$850,272	8.3%
Extinguishment of Debt	\$ —	0%
Other Income	\$280,053	2.7%
Total	\$10,194,552	100%
Per Audited FS	\$7,077,922	
Add direct costs of revenue	\$3,116,630	
	\$10,194,552	



Analysis of Total Revenue



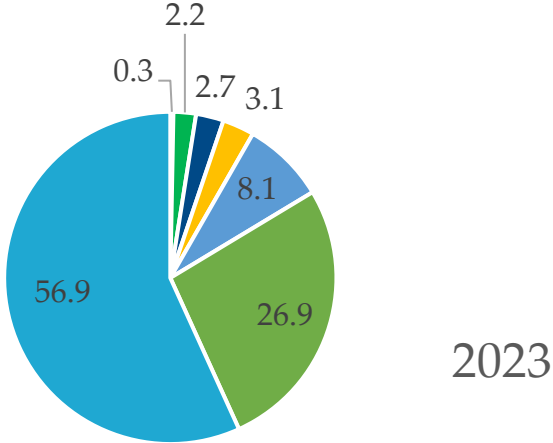
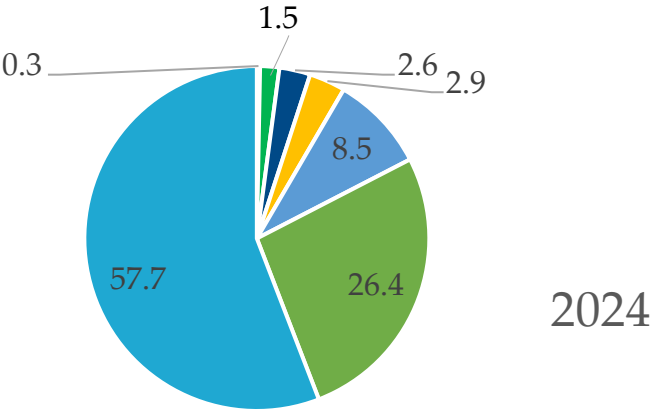
Analysis of Total Expenses

2024	Amount	Percent
Via Colori	\$33,354	0.3%
Cookie Sales	\$2,616,077	26.4%
Fall Product Sales	\$290,249	2.9%
Sale of Merchandise	\$151,934	1.5%
Program Services	\$5,714,516	57.7%
Management and General	\$843,656	8.5%
Fundraising	\$255,926	2.6%
Total	\$9,905,892	100%
Per Audited FS	\$6,814,098	
Add back direct costs	\$3,091,794	
	\$9,905,892	

2023	Amount	Percent
Via Colori	\$24,117	0.3%
Cookie Sales	\$2,582,640	26.9%
Fall Product Sales	\$297,401	3.1%
Sale of Merchandise	\$212,472	2.2%
Program Services	\$5,467,069	56.9%
Management and General	\$776,968	8.1%
Fundraising	\$255,420	2.7%
Total	\$9,616,087	100%
Per Audited FS	\$6,499,457	
Add back direct costs	\$3,116,630	
	\$9,616,087	



Analysis of Total Expenses



- Via Colori
- Merchandise
- Fundraising
- Fall Product
- Management/General
- Cookies
- Program

- Via Colori
- Merchandise
- Fundraising
- Fall Product
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- Cookies
- Program

